PROVEN WINNERS 2011 RADIO CAMPAIGN





WRAL-FM Raleigh

Campaign dates: Weeks of: 3/28, 4/4, 4/11, 4/18, 4/25, 5/2

Length of campaign: 6 weeks

Number of commercials: 17 spots per week, 102 spots total

Website: http://www.wralfm.com/morningshow/GardenwithVanna.aspx

Endorsement Spots and Gardening Promotion: All spots in the above schedule will be endorsements done by Vanna Fox promoting Proven Winners and the gardening promotion for Proven Winners.

In addition to the endorsement spot schedule outline above Proven Winners will also have a gardening promotion that will take place for the 6 week duration of the radio schedule. During the promotion Proven Winner will provide WRAL-FM with the plants needed for Vanna Fox to plant a garden at her personal home. While she plants the garden she will take photos and blog of the progress of her gardening over the 6 weeks and post them on the WRAL website for viewers to observe.

Online: The WRAL website will also have the Proven Winners logo, a link to their website and various gardening tips throughout the promotion that will help viewers with their Proven Winners gardens.

A feature page called "Garden with Vanna" will be created for the campaign. This page can be accessed through the home page and the Morning Show page. Here Vanna can blog and post pictures about her gardening experience. WRAL will also host a customized pool, video and ads.

Social Media: WRAL-FM will post 3-4Facebook Updates on their Fan page about Proven Winners. These posts will also be put on the station Twitter page.

On-line Contest: WRAL will run an on-line contest which can be accessed through Vanna's Garden page and the contest page. The contest will run for the entire 6 weeks. Each week a winner will be awarded a \$50 gift card for Proven Winners (6-\$50 gift cards total). Proven Winners will receive 20 live promotional announcements to support this contest.



PROVEN WINNERS 2011 RADIO ADS & SCHEDULE

101.5 WRAL-FM

Raleigh, NC

Date	120x300 Banner Ad
03/28	Supertunia® Vista Bubblegum
04/04	Supertunia® Pretty Much Picasso®
04/11	Incrediball®
04/18	Snow Princess®
04/25	Diamond Frost®
05/02	The Gardener's Idea Book

The below varieties will be featured online and mentioned on-air during the campaign.















120x300 shown at 100%

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